



# MANAGED PRINT SERVICES

## PROGRAM GUIDE

## Our Business is Improving Yours

At Centric Business Systems we make it our business to help clients achieve an optimum print output environment which balances productivity, cost and employee satisfaction. We do this by leveraging our expertise, processes, tools and technology with you and your employees in order to create a total Managed Print Solution which easily and cohesively aligns with your internal IT strategy.

## Our Approach

Our professionals take an educated, informed and consultative approach to each situation by focusing on you and your business. We create an individually tailored Managed Print Solution which incorporates today's cutting edge technology with the core values, strategies and aspirations of your company. Our goal is to truly impact your operational efficiencies! In essence, every Centric Business System employee knows that "Our Success is Tied to Your Success!"

## FlexPrint Program

- > Total Care Print Management Solutions
- > Cutting Edge Technology
- > Onsite Service and Support
- > Single Point of Accountability
- > Multi-Vendor Support (Regardless of Manufacturer)
- > Toner and Service Included in One Convenient Price
- > Technology Upgrades
- > Asset Realignment Support

## PROGRAM BENEFITS

REDUCE  
COSTS

IMPROVE  
PRODUCTIVITY

REPURPOSE  
ASSETS

INCREASE  
ACCOUNTABILITY

## A "Quick View"

By using non-invasive print output measuring technology, your floor plan, a complete business walk-through with pre-scheduled interviews, we create a comprehensive "Quick View." This tool encompasses your company's total current costs associated with printing, as well as provides current print usage on your devices. The "Quick View" is then utilized to intelligently and effectively offer recommendations designed to maximize efficiency in your print environment, often resulting in improved productivity and decreased printing related costs.

## "Quick View" Implementation



### Print Environment "Quick View"

Brief Scan of Network Printers, Walk Through with Floor Plan,  
Inventory Equipment and Local Printer Meter Reads

*Date*

### Access to Costs and Contracts

Most Recent Invoices and Equipment Leases, Parts & Supply  
Invoices, Maintenance Kits & Repairs OR Agreed Estimate  
Methodology

*Date*

### 2nd "Quick View" within One Week date

*Date*

### Follow Up Meeting to Review Findings of date Current Costs and Volumes

*Date*

### Demonstrate Technology

*Date*

### Presentation of Recommendations

*Date*

### Schedule Solution Implementation

*Date*

CONSULTANT

CLIENT